STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

QUARTERLY FINANCIAL REPORTING FORM Submitted on 2/20/2004 4:36:28 PM

1.	FOR THE QUARTER ENDING:	December 31, 2003
2.	Name:	Health Net Dental, Inc.
3.	File Number:(Enter last three digits) 933-0	171
4.	Date Incorporated or Organized:	June 12, 1972
5.	Date Licensed as a HCSP:	February 29, 1984
6.	Date Federally Qualified as a HCSP:	N/A
7.	Date Commenced Operation:	February 29, 1984
8.	Mailing Address:	95 Enterprise, Aliso Viejo, CA 92656
9.	Address of Main Administrative Office:	95 Enterprise, Aliso Viejo, CA 92656
10.	Telephone Number:	949-425-4300
11.	HCSP's ID Number:	94-2197624
12.	Principal Location of Books and Records:	95 Enterprise, Suite 100, Aliso Viejo, CA 92656
	Plan Contact Person and Phone Number:	Ronald Irwin Brendzel (949) 425-4300
14.	Financial Reporting Contact Person and Phone Number:	Dennis Lynn Gates (949) 425-4300
15.	President:*	James Edward Buncher #
16.	Secretary:*	Ronald Irwin Brendzel #
17.	Chief Financial Officer:*	Dennis Lynn Gates #
18.	Other Officers:*	Stephen James Baker #, Executive Vice President
19.		Robin (NMI) Muck #, Vice President
20.		
21.		
22.	Directors:*	James Edward Buncher #
23.		Ronald Irwin Brendzel #
24.		Dennis Lynn Gates #
25.		Stephen James Baker #
26.		
27.		
28.		
29.		
30.		
31.		
_	TD 65 F. L F 154 1.45 62 1.49	
	and says that they are the officers of the said health care service pl the absolute property of the said health care service plan, free and financial statements, together with related exhibits, schedules and of statement of all the assets and liabilities and of the condition and a	e plan noted on line 2, being duly sworn, each for himself or herself, deposes an, and that, for the reporting period stated above, all of the herein assets were clear from any liens or claims thereon, except as herein stated, and that these explanations therein contained, annexed or referred to, is a full and true ffairs of the said health care service plan as of the reporting period stated above, d, according to the best of their information, knowledge and belief, respectively.
32.	President	James Edward Buncher (please type for valid signature)
33.	Secretary	Ronald Irwin Brendzel (please type for valid signature)
34.	Chief Financial Officer	Demis Lynn Gates red (please type for valid signature)
	$\mbox{*}$ Show full name (initials not accepted) and indicate by sign (#) those distances.	officers and directors who did not occupy the indicated position in the previous
35.	Check if this is a revised filing, and complete question 7 on page 2:	₹
36.	If all dollar amounts are reported in thousands (000), check here:	

Check My Work.

STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

QUARTERLY FINANCIAL REPORTING FORM

SUPPLEMENTAL INFORMATION

		1
1.	Are footnote disclosures attached with this filing?	Yes 🔻
2.	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No -
3.	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	No 🔻
4.	Have the Restricted Assets changed from the previous quarterly filing? If "yes", complete Schedule A-2 (Restricted Assets).	No 🔻
5.	Are there any significant changes reported on Schedule G, Section III?	No 🔽
6.	If "yes", describe:	
7.	If this is a revised reporting form, what is/are the reason(s) for the revision?	Revised filing due to errors in uploading original files on DHMC website

REPORT #1 ---- PART A: ASSETS

REPORT #1 PART A: ASSETS	2
I	2
CURRENT ASSETS:	Current Period
Cash and Cash Equivalents	838,253
Short-Term Investments	5,898,777
Premiums Receivable - Net	2,331,749
Interest Receivable	37,149
Shared Risk Receivables - Net	37,172
	244,851
7. Prepaid Expenses	244,631
8. Secured Affiliate Receivables - Current	
Unsecured Affiliate Receivables - Current	
10. Aggregate Write-Ins for Current Assets	0.250.770
11. TOTAL CURRENT ASSETS (Items 1 to 10)	9,350,779
OTHER ASSETS:	
12. Restricted Assets	411,038
13. Long-Term Investments	
14. Intangible Assets and Goodwill - Net	
15. Secured Affiliate Receivables - Long-Term	
Unsecured Affiliate Receivables - Past Due	
17. Aggregate Write-Ins for Other Assets	
18. TOTAL OTHER ASSETS (Items 12 to 17)	411,038
16. TOTAL OTHER ASSETS (ROBS 12 to 17)	411,030
PROPERTY AND EQUIPMENT	
19. Land, Building and Improvements	
20. Furniture and Equipment - Net	146,942
21. Computer Equipment - Net	194,840
22. Leasehold Improvements -Net	1 (
23. Construction in Progress	
24. Software Development Costs	333,737
25. Aggregate Write-Ins for Other Equipment	(
26. TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25)	675,519
27. TOTAL ASSETS	10,437,336
21. TOTHETHOLES	10,137,330
DETAILS OF WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS	
1001. Deferred Federal Tax Assets - Short Term	(
1002. Deferred State Tax Assets - Short Term	
1003.	
1004.	
1098. Summary of remaining write-ins for Item 10 from overflow page	
1099. TOTALS (Items 1001 thru 1004 plus 1098)	(
-	
DETAILS OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	
1701.	
1702.	
1703.	
1704.	
1798. Summary of remaining write-ins for Item 17 from overflow page	
1799. TOTALS (Items 1701 thru 1704 plus 1798)	(
DETAILS OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT	
2501. 2502.	
2503.	
2504.	
2598. Summary of remaining write-ins for Item 25 from overflow page	
2599. TOTALS (Items 2501 thru 2504 plus 2598)	(

REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Current Period	
			Non-	
CURRENT	LIABILITIES:	Contracting	Contracting	Total
1.	Trade Accounts Payable	199,441	XXX	199,441
2.	Capitation Payable	0	XXX	0
3.	Claims Payable (Reported)	313,801		313,801
4.	Incurred But Not Reported Claims	1,335,199		1,335,199
5.	POS Claims Payable (Reported)			0
6.	POS Incurred But Not Reported Claims			0
7.	Other Medical Liability			0
8.	Unearned Premiums	981,915	XXX	981,915
9.	Loans and Notes Payable	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	XXX	0
10.	Amounts Due To Affiliates - Current	2,746,425	XXX	2,746,425
11.	Aggregate Write-Ins for Current Liabilities	2,522,097	0	2,522,097
12.	TOTAL CURRENT LIABILITIES (Items 1 to 11)	8,098,878	0	8,098,878
OTHER LIA	• • • • • • • • • • • • • • • • • • • •	0,090,070	0	0,090,070
13.			xxx	0
	Loans and Notes Payable (Not Subordinated)			
14.	Loans and Notes Payable (Subordinated)		XXX	0
15.	Accrued Subordinated Interest Payable		XXX	0
16.	Amounts Due To Affiliates - Long Term		XXX	0
17.	Aggregate Write-Ins for Other Liabilities	0	XXX	0
18.	TOTAL OTHER LIABILITIES (Items 13 to 17)	0	XXX	0
19.	TOTAL LIABILITIES	8,098,878	0	8,098,878
NET WORT				
20.	Common Stock	XXX	XXX	1,174,209
21.	Preferred Stock	XXX	XXX	
22.	Paid In Surplus	XXX	XXX	
23.	Contributed Capital	XXX	XXX	
24.	Retained Earnings (Deficit)/Fund Balance	XXX	XXX	1,104,108
25.	Aggregate Write-Ins for Other Net Worth Items	XXX	XXX	60,141
26.	TOTAL NET WORTH (Items 20 to 25)	XXX	XXX	2,338,458
27.	TOTAL LIABILITIES AND NET WORTH	XXX	XXX	10,437,336
DETAILS O	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA	DII ITIES		
1101.	Accrued Labor and Benefits	252,922		252,922
1102.	Accrued Other Expenses	675,507		675,507
1103.	Other Current Liabilities	1.502.660		1.502.660
1104.	Payable to HealthNet	1,593,668		1,593,668
1198.	Summary of remaining write-ins for Item 11 from overflow page	2 522 005		0
1199.	TOTALS (Items 1101 thru 1104 plus 1198)	2,522,097	0	2,522,097
DETAILS O	F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABII	TTTES		
		1	vvv	0
1701.	Deferred Federal Tax Liability - Long Term	0	XXX	0
1702.	Deferred State Tax Liability - Long Term	0	XXX	0
1703.			XXX	0
1704.			XXX	
1798.	Summary of remaining write-ins for Item 17 from overflow page		XXX	0
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	0	XXX	0
DETAILS O	F WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER NET W	ORTH ITEMS		
2501.	Unrealized Gain/(Loss) on Securities Held for Sale	XXX	XXX	60,141
2502.		XXX	XXX	
2503.		XXX	XXX	
2504.		XXX	XXX	
2598.	Summary of remaining write-ins for Item 25 from overflow page	XXX	XXX	
2599.	TOTALS (Items 2501 thru 2504 plus 2598)	XXX	XXX	60,141
	1017F2 (Heilis 2301 uitu 2304 pius 2398)	ΛΛΛ	ΛΛΛ	00,141

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
DEVENIU	DO.		
REVENUI	Premiums (Commercial)	5,255,198	23,286,679
1.		3,233,198	23,280,079
2.	Capitation COP Subrecetion		
3. 4.	Co-payments, COB, Subrogation Title XVIII - Medicare	496,355	1,004,420
5.	Title XIX - Medicaid	6,619,184	24,717,827
5. 6.	Fee-For-Service	0,017,104	24,717,027
7.	Point-Of-Service (POS)		
8.	Interest	27,647	153,954
9.	Risk Pool Revenue	27,047	133,737
10.	Aggregate Write-Ins for Other Revenues	10,770	107,947
11.	TOTAL REVENUE (Items 1 to 10)	12,409,154	49,270,827
EXPENSE	•	12,407,134	77,270,027
	and Hospital		
12.	Inpatient Services - Capitated		
13.	Inpatient Services - Per Diem		
14.	Inpatient Services - Fee-For-Service/Case Rate		
15.	Primary Professional Services - Capitated	5,399,051	21,587,762
16.	Primary Professional Services - Non-Capitated	3,154,387	11,985,834
17.	Other Medical Professional Services - Capitated	3,13 1,307	11,505,05
18.	Other Medical Professional Services - Non-Capitated	34.633	366,543
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS	5,620	60,983
20.	POS Out-Of-Network Expense	3,020	00,703
21.	Pharmacy Expense - Capitated		
22.	Pharmacy Expense - Fee-for-Service		
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	0	0
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	8,593,691	34,001,122
Adminis	· · · · · · · · · · · · · · · · · · ·	0,373,071	34,001,122
25.	Compensation	1,531,574	5,219,512
26.	Interest Expense	1,001,0,1	0,212,612
27.	Occupancy, Depreciation and Amortization	383,252	1,528,149
28.	Management Fees	303,232	1,020,117
29.	Marketing	651,460	3,696,261
30.	Affiliate Administration Services	741,483	1,558,751
31.	Aggregate Write-Ins for Other Administration	507,493	2,460,057
32.	TOTAL ADMINISTRATION (Items 25 to 31)	3,815,262	14,462,730
33.	TOTAL EXPENSES	12,408,953	48,463,852
34.	INCOME (LOSS)	201	806,975
35.	Extraordinary Item	201	000,773
36.	Provision for Taxes	-163,570	179,425
37.	NET INCOME (LOSS)	163,771	627,550
NET WOF		103,771	027,550
38.	Net Worth Beginning of Period	4,677,064	4,205,782
39.	Audit Adjustments	7,077,004	7,203,702
40.	Increase (Decrease) in Common Stock		
41.	Increase (Decrease) in Preferred Stock		
42.	Increase (Decrease) in Paid in Surplus		
43.	Increase (Decrease) in Paid in Surplus Increase (Decrease) in Contributed Capital		
43.	Increase (Decrease) in Contributed Capital Increase (Decrease) in Retained Earnings:		
44.	Net Income (Loss)	163,771	627,550
45. 46.	Dividends to Stockholders	-2,500,000	-2,500,000
		-2,300,000	-2,300,000
47.	Aggregate Write-Ins for Changes in Retained Earnings		5 100
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	-2,377	5,126
49.	NET WORTH END OF PERIOD (Items 38 to 48)	2,338,458	2,338,45

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES	Current i criod	Tour to Butto
1001.	Administration Fees	10,770	107,947
1002.			
1003.			
1004.			
1005.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page		
1099.	TOTALS (Items 1001 thru 1006 plus 1098)	10,770	107,947
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EXP	ENCEC	
2301.	OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER MEDICAL AND HOSHITAL EAT	ENSES	
2302.			
2303.			
2304.			
2305.			
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page		
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	0	0
DETAILS 3101.	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES Insurance and Benefits	98.981	1,029,387
3102.	Professional Services	144,937	280,824
3103.	Supplies/Training/Other	64,656	750,729
3104.	Postage and Shipping	86,007	100,657
3105.	Telephone	27,601	201,159
3106.	Equipment Rental	85,311	97,301
3198.	Summary of remaining write-ins for Item 31 from overflow page	03,311	77,301
3199.	TOTALS (Items 3101 thru 3106 plus 3198)	507,493	2,460,057
	(Manuscript Manuscript		_,,
	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4701.			
4702.			
4703.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page	0	0
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	0	0
DETAILS	 OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH ITE	CMS	
	(Decrease) Increase in Market Value of Marketable Securities	-2,377	5,126
4801.	(DOLGAS) III-EASE III IVAIRET VAIUE OF IVIARETADIE SECURITIES	-2,311	3,120
4802.			
4803.			
4804.			
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page		
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	-2,377	5,126

REPORT #3: STATEMENT OF CASH FLOWS

	1	2	3
		Current Period	Year-to-Date
CASH FLO	OW PROVIDED BY OPERATING ACTIVITIES		
1.	Group/Individual Premiums/Capitation	5,101,224	22,706,554
2.	Fee-For-Service		
3.	Title XVIII - Medicare Premiums	460,505	1,004,420
4.	Title XIX - Medicaid Premiums	6,628,077	24,717,827
5.	Investment and Other Revenues	17,606	286,082
6.	Co-Payments, COB and Subrogation		
7.	Medical and Hospital Expenses	-8,974,943	-34,146,473
8.	Administration Expenses	-1,753,140	-11,980,335
9.	Federal Income Taxes Paid	-349,941	-365,539
10.	Interest Paid	317,711	303,537
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	1,129,388	2,222,536
	OW PROVIDED BY INVESTING ACTIVITIES	1,129,300	2,222,550
12.	Proceeds from Restricted Cash and Other Assets		
13.	Proceeds from Investments	6,250	1,900,345
14.	Proceeds for Sales of Property, Plant and Equipment	0,230	1,700,545
15.	Payments for Restricted Cash and Other Assets		
16.	Payments for Investments	-4,008,311	-4,657,295
		-4,000,311	-4,037,292
17.	Payments for Property, Plant and Equipment	-4,002,061	2.756.050
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	-4,002,001	-2,756,950
	OW PROVIDED BY FINANCING ACTIVITIES:		
19.	Proceeds from Paid in Capital or Issuance of Stock		
20.	Loan Proceeds from Non-Affiliates		
21.	Loan Proceeds from Affiliates		
22.	Principal Payments on Loans from Non-Affiliates		
23.	Principal Payments on Loans from Affiliates		
24.	Dividends Paid	-2,500,000	-2,500,000
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	0	
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	-2,500,000	-2,500,000
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	-5,372,673	-3,034,414
28.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER	6,210,926	3,872,667
29.	CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	838,253	838,253
RECONCI	ILIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIE		
30.	Net Income	163,771	627,550
Adjustm	ents to Reconcile Net Income to Net Cash Provided by Operating Activities		
31.	Depreciation and Amortization	179,318	768,354
32.	Decrease (Increase) in Receivables	-417,384	-877,541
33.	Decrease (Increase) in Prepaid Expenses	-205,725	-117,443
34.	Decrease (Increase) in Affiliate Receivables	1,188,572	1,075,795
35.	Increase (Decrease) in Accounts Payable	869,009	725,063
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool	-380,931	-145,351
37.	Increase (Decrease) in Unearned Premium	236,453	297,416
38.	Aggregate Write-Ins for Adjustments to Net Income	-503,695	-131,307
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	965,617	1,594,986
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	1,129,388	2,222,536
	(Item 30 adjusted by Item 39 must agree to Item 11)	, -,	, ,
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINAL	NCING ACTIVITIES	
2501.			
2502.			
2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
2599.	TOTALS (Items 2501 thru 2503 plus 2598)	0	(
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOME		
3801.	Change in Other Assets	9,815	54,807
3802.	Change In Net Deferred Income Taxes Payable	-45,714	-114,907
3803.	Change in Net Income Taxes Payable	-467,796	-71,207
3898.	Summary of remaining write-ins for Item 38 from overflow page	i	
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	-503,695	-131,307
	Contract to the France Kanada and All	2 32,078	-21,201

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REPORT #4: ENROLLMENT AND UTILIZATION TABLE

TOTAL ENROLLMENT

TOTAL ENROLLMENT											
1	2	3	4	5	6	Total Member A	Ambulatory Encour	nters for Period	10	11	12
					Cumulative						ĺ
					Enrollee				Total Patient	Annualized	Average
	Total Enrollees At End of	Additions During	Terminations During	Total Enrollees at End of	Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	190,654		1,276		570,334			0		0	İ
2. Medicare Risk	15,201	6		15,207	45,659			0		0	j
3. Medi-Cal Risk	62,021		16	62,005	185,472			0		0	j
4. Individual	27,665		64	27,601	82,981			0		0	
5. Point of Service				0				0			
6. Aggregate write-ins for Other	121,436	5,145	0	126,581	375,586	0	0	0	0	0	
7. Total Membership	416,977	5,151	1,356	420,772	1,260,032	0	0	0	0	0	
DETAILS OF WRITE-INS AGGRE	GATED AT ITEM 6 FOR	OTHER SOURCES OF	FENROLLMENT								
601. Small Group				0				0			j
602. Healthy Families	121,436	5,145		126,581	375,586			0		0	
603. AIM				0				0			
604. Medicare Cost				0				0			
605. ASO				0		N/A	N/A	N/A	N/A	N/A	N/A
606. PPO				0				0			İ
607.				0				0			
608.				0				0			
609.				0				0			
610.				0				0			
611.				0				0			j
612.				0				0			İ
Summary of remaining write-ins for 698. Item 6 from overflow page				0				0			
Totals (lines 601 through 612 plus				0				U			1
699. 698) (Line 6 above)	121,436	5,145	0	126,581	375,586	0	0	0	0	0	

Note: Line 1 includes membership and member months in Hawaii of 0 and 0, respectively, as of September 30, 2003.

SCHEDULE A-1 (CASH)

1	2	3
Name of Depository		
(List all accounts even if closed during the period)	Account Number	Balance*
1. N/A for quarterly filing		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9. Total Cash on Deposit		0
10. Cash on Hand (Petty Cash)		
11. Total Cash on Hand and on Deposit (Report #1, Part A,	Line 1)	0

SCHEDULE A-2 RESTRICTED ASSETS

SCHEDULE A-2 RESTRICTED ASSETS							
1	2	3					
Name of Depository							
(List all accounts even if closed during period)	Account Number	Balance*					
12. N/A for quarterly filing							
13.							
14.							
15.							
16.							
17.							
18.							
19. Total Restricted Assets		0					

^{*} Indicate the Balance Per the HMO's Records

**

SCHEDULE C - PREMIUMS RECEIVABLE (Other than Affiliates)
Individually list all debtors (commercial only) with account balances greater than 5% of gross Premiums Receivable. Group the total of all other premiums receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

	1	2	3	4	5 Over 90 Days	6
1	Name of Debtor	1-30 Days	31-60 Days	61-90 Days	Over 90 Days	Total
1. 2. 3.	N/A for quarterly filing					0
2.						0
3.						0
4. 5. 6.						0
5.						
0.						0 0
7.						0
8. 9.						0 0
10.						0
11.						0
12.						0
13.						0
14.						0
15.						0
16.						0
17.						0
18.						0
19.						0
20.						0
20. 21.						0
22.						0
22. 23. 24. 25.						0
24.						0
25.						0
26.						0
26. 27.						0
28. 29.						0
29.						0
30.						0
31.						0
32. 33.						
33.						0 0 0
34.						0
35.						0
36.						0
37.						0
38.						
39.						0
40.						0
41.						0
42.						0
43.						0
44.						0 0
45.						0
46.						0
47.						
48. 49. 50.						0
49.						0
50.						0
51.						0
51. 52. 53.						0
53.						0
54.	Aggregate Accounts Not Individually Listed					0
55.	Total	0	0	0	0	0

SCHEDULE D HEALTH CARE RECEIVABLES & AMOUNTS DUE FROM PARENT, SUBSIDIARIES, AND AFFILIATES

Individually list all debtors with account balances greater than 10% of gross Receivables. Group the total of all other receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

	1 Name of Debtor	2 1-30 Days	3 31-60 Days	4 61-90 Days	5 Over 90 Days	6 Total
1.	NONE					0
2. 3.						0
3.						0
4.						0
4. 5.						0
6.						0
7.						0
8.						0
9.						0
10.						0
11.						0
12.						0
13.	***************************************					0
14.						0
15.						0
16.						0
17.						0
18.						0
19.	†					0
20.						0
21.	†					0
22.						0
22. 23.						0
24.						0
25.						0
26.						0
27.						0
28.						0
29.						0
30.						0
31.						0
32.						0
33.						0
34.						0
35.	I					0
26						0
36.						
37.						0
38.	ļ					0
39.						0
40.						0
41.						0
42.						0
43.						0
44.						0
45.						0
46.						0
47.						0
48.						0
49.						0
50.						0
51.						0
52.						0
53.						0
54.	Aggregate Accounts Not Individually Listed	80,590	407	407	112	81,516
55.	Total	80,590	407	407	112	81,516

SCHEDULE F - ACCOUNTS PAYABLE

Individually list all creditors with account balances greater than 5% of total trade accounts payable. Group the total of all other payables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed - Due." Report accounts payable from the initial date of billing or due date under contract.

1	2	3	4	5	6	7
Name of Debtor	1-30 Days	31-60 Days	61-90 Days	91-120 Days	Over 120 Days	Total
1. N/A for quarterly filing						0
2.						0
3.						0
4.						0
5.						0
6.						0
7.						0
8.						0
9.						0
10.						0
11.						0
12.						0
13.						0
12. 13. 14. 15.						0
15.						0
16. 17.						0
17.						0
18. 19.						0
19.						0
20.						0
21.						0
20. 21. 22.						0
23. Aggregate Accounts Not Individually Listed - Due						0
24. Total	0	0	0	0	0	0

SCHEDULE G - UNPAID CLAIMS ANALYSIS SECTION I - CLAIMS UNPAID

	1	2	3
Type of Claim	Reported Claims in Process of Adjustment	Estimated Incurred but Unreported	Total - Unpaid Claims (Columns 4+5 of Section II)
1. Inpatient Claims			0
2. Physician Claims	1,335,199	313,801	1,649,000
3. Referral Claims			0
4. Other Medical		***************************************	0
5. TOTAL	1,335,199	313,801	1,649,000

SECTION II - ANALYSIS OF CLAIMS UNPAID - PREVIOUS YEAR (FILE ANNUAL ONLY)

						,
				During the Fiscal		
	Claims Paid During	g the Fiscal Year	Y	'ear		7
1	2	3	4	5	6	Estimated
Type of Claim	On Claims Incurred	On Claims	On Claims	On Claims	Total Claims	Liability of
	Prior to the first	Incurred During	Unpaid Prior to	Incurred During	(Paid and Unpaid)	Unpaid Claims
	day of the Current	the Fiscal Year	the first day of	the Year	for the Previous	Prior to the first
	Fiscal Year		the Previous		Fiscal Year	day of the Prior
			Fiscal Year		(2+4)	Year
6. Inpatient Claims					0	
7. Physician Claims					0	
8. Referral Claims					0	
9. Other Medical					0	
10. TOTAL	0	0	0	0	0	0

SECTION III - INVENTORY OF CLAIMS TO BE PROCESSED*

	1	2	3	4	5	6	7
		Beginning					Ending Balance
		Balance		Deduct -			Number of claims
		Number of Claims	Add - Claims	Claims paid	Deduct - Claims		in inventory at
	Month Ending	in inventory on the	Received during	during the	denied during the	Add/Deduct -	the end of the
11.		1st of each month	the month	month	month	Adjustments	month
12.	December 31, 2003	4,536	6,891	8,975	42	0	2,410
13.	November 30, 2003	3,799	6,594	5,813	44	0	4,536
14.	October 31, 2003	2,867	7,509	6,534	43	0	3,799
15.	September 30, 2003	2,764	6,243	6,097	54	11	2,867
16.	August 31, 2003	3,521	8,849	9,593	71	58	2,764
17.	July 31, 2903	4,984	7,417	8,831	73	24	3,521
18.	June 30, 2003	8,742	6,919	10,589	54	-34	4,984
19.	May 31, 2003	9,232	8,967	9,359	47	-51	8,742
20.	April 30, 2003	4,046	11,475	6,288	73	72	9,232
21.	March 31, 2003	1,667	7,423	5,107	419	482	4,046
22.	February 28, 2003	1,016	4,030	3,339	362	322	1,667
23.	January 31, 2003	1,487	3,748	4,195	613	589	1,016

^{*} Describe any significant changes reported on Schedule G, Section III in the Supplemental Schedule (Page 2).

SCHEDULE H - AGING OF ALL CLAIMS

Age all claims on hand at the end of each month. Use the date of receipt to determine the number of days the claims is outstanding. The amount reported in Column 6 should equal the amount Reported on Schedule G, Section III, Column 7.

	1	2	3	4	5	6
		4 20 5	24 40 7	44 00 5		
1.	Month Ending	1-30 Days	31-60 Days	61-90 Days	Over 90 Days	Total
2.	December 31, 2003	2,410				2,410
3.	November 30, 2003	4,536				4,536
4.	October 31, <u>200</u> 3	3,799				3,799
	September 30, 2003	2,859	8			2,867
6.	August 31, 2003	2,764				2,764
7.	July 31, 2003	3,314	207			3,521
8.	June 30, 2003	4,606	378			4,984
9.	May 31, 2003—	5,997	2,745			8,742
	April 30, 2003	7,344	1,888			9,232
11.	March 31, 2003	3,378	668			4,046
12.	February 28, 2003	1,517	150			1,667
13.	January 31, 2003	991	25			1,016

SCHEDULE I - ANALYSIS OF TOTAL MEDICAL LIABILITY TO ACTUAL CLAIMS PAID

Using the Plan's Lag Tables, complete the following table. Provide claim information the current quarter and the previous seven quarters. An actuarial certification may be submitted in lieu of this schedule.

	Reported Accrual				
	1	2	3	4	5
					Outstanding
					Liability
		Total Medical	Amount	Difference -	(Based on
	Quarter Ending Date	Liability*	Paid-To-Date	Column (2-3)	plan's lag
1.	December 31, 2003	1,649,000	XXX	1,649,000	1,649,000
2.	September 30, 2003	2,097,723	1,957,176	140,547	309,412
3.	June 30, 2003	2,396,160	2,338,652	57,508	99,223
4.	March 31, 2003	2,526,004	2,504,954	21,050	27,890
5.	December 31, 2002	1,929,087	1,926,515	2,572	3,341
6.	September 30, 2002	1,740,121	1,740,121	0	0
7.	June 30, 2002	1,476,276	1,476,276	0	0
8.	March 31, 2002	1,139,141	1,139,141	0	0

^{*} Should tie to Report #1, Part B, Columns 1 & 2, Lines 3 through 7.

**

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	NOTES TO FINANCIAL STATEMENTS			
	See separate attachment for notes to financial statements.			
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KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06, 1300.84.2 AND 1374.68

	1	2	3	4	5	
1.	Explanation of the method of calculating Provisions for incurred and unreported cla unreported claims.	the provision for incurred and uni	reported claims:	and include provision		
В.	Accounts and Notes Receivable from off	icers, directors, owners or affiliates	, as detailed below:			
	Name of Debtor	Nature of Relationship	Nature of Receivable	Amount	Terms	
2.	NONE	ratare of relationship	Nature of Receivable		< year	
3.						
4.						
5.						
6.				<u>I</u>		
C.	Donated materials or services received las detailed below:	by the reporting entity for the period	d of the financial statements,			
	Donor's Name	Affiliation with Reporting Entity	Valuation Method	Amount		
7.	N/A					
8.						
9.						
10.						
11.						
D.	Forgiven debt or obligations, as detailed	below:			i	
	Craditaria Nama	Affiliation with Donostino Entity	Summary of How	A		
12.	Creditor's Name N/A	Affiliation with Reporting Entity	Obligation Arose	Amount		
13.	17/1					
14.						
15.						
E.	Calculation of Tangible Net Equity (TNI	E) and Required TNE in accordance	e with Section 1300.76 of the	Rules:		
16.	Net Equity		\$	2,338,458		
	Add: Subordinated Debt		\$			
18.	Less: Receivables from officers, directors, and affiliates		\$	S <u> </u>		
19.	Intangibles		\$	3		
	Tangible Net Equity (TNE)		\$	2,338,458		
21.	Required Tangible Net Equity (See Page 22)		\$	1,035,494		
22.	TNE Excess (Deficiency)		\$	1,302,964		
	Percentage of administrative co					
	Revenue from subscribers and enr	ollees	\$			
	Administrative Costs	\$				
	Percentage			31		
	The amount of health care expenses incurred during the si simonth period immediately preceding the date of the report shich were or will be paid to noncontracting providers or directly reimbursed to subscribers and enrollees:					
27.	Total costs for health care service preceding six months:	s for the immediately	\$	17,073,242		
28.	Percentage		0			

period immediately preceding the were or will be paid to noncontrol reimbursed to subscribers and e total costs for health care service	If the amount of health care expenses incurred during the six month period immediately preceding the date of the report which were or will be paid to noncontracting providers or directly reimbursed to subscribers and enrollees exceeds 10% of the total costs for health care services for the immediately preceding six months, the following information, determined as of the date of the reports, shall be provided:						
	Amount of all claims for noncontracting provider services received for reimbursement but not yet processed:						
30. Amount of all claims for noncor reimbursement during the previous	ntracting provider services denied for ous 45 days:	\$					
31. Amount of all claims for noncor reimbursement but not yet paid:	ntracting provider services approved for :	\$					
32. An estimate of the amount of claservices incurred, but not report		\$					
33. Compliance with Section 1377(a such section, as follows:	a) as determined in accordance with						
34.	Cash & cash equivalents maintained	\$					
35.	Noncontracting provider claims (aggregate of total of items 29 - 32 above)	\$ 0					
36.	Cash & cash equivalents reported to be maintained (120% x Line 35)	\$ 0					
37.	Deposit required (100% of Line 36)	\$ 0					
38.	Excess (deficient) reserves (Line 34 - Line 37)	\$ 0					
Percentage of premium revenue	e earned from point-of-service plan contracts:						
39. Premium revenue earned from p	point-of-service plan contracts	\$					
40. Total premium revenue earned		\$ 12,370,737					
41. Percentage		0					
Percentage of total health care out-of-network services for poin	expenditures incurred for enrollees for nt-of-service enrollees:						
42. Health care expenditures for ou	at-of-network services for point-of-service enrollees	\$					
43. Total health care expenditures		\$ 8,593,691					
44. Percentage		0					
45. Point-of-Service Enrollment at e	end of period						
Total Ambulatory encounters for	or period for point-of-service enrollees:						
46. Physician							
47. Non-Physician							
48. Total	Daint of Coming and Hora	0					
 Total Patient Days Incurred for Annualized Hospital Days/1000 							
51. Average Length of Stay for Poir							
52. Compliance with Section 1374.6							
53. Current Monthly Claims Payabl or services provided under Poin	\$						
54. Current monthly incurred but no balance for out-of-network cove provided under Point-of-Service	\$						
55. Total		\$ 0					
56. Total times 120%		\$ 0					
57. Deposit (Greater of Line 56 or r	7. Deposit (Greater of Line 56 or minimum of \$200,000) \$						

REQUIRED TANGIBLE NET EQUITY (TNE) CALCULATION:
TNE required must be equal to the GREATER of "A" "B" or "C" below (See Rule 1300.76)

	Full Service Plans		Specialized Plans		
Α.	Minimum TNE Requirement	\$ 1,000,000	Minimum TNE Requirement	\$ =	50,000
В.	REVENUES:				
1.	2% of the first \$150 million of annualized premium revenues	\$	2% of the first \$7.5 million of annualized premium revenue	\$	150,000
	Plus		Plus		
2.	1% of annualized premium revenues in excess of \$150 million	\$	1% of annualized premium revenue in excess of \$7.5 million	\$	417,708
3.	Total	\$ 0	Total	\$	567,708
	HEALTHCARE EXPENDITURES: 8% of the first \$150 million of annualized health care expenditures, except those paid or a capitated or managed hospital basis.	1 \$	8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$	600,000
5.	Plus 4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.	\$	Plus 4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis. Plus	\$	196,534
	4% of the annualized hospital expenditures paid on a managed hospital payment basis. Total	\$ 0	4% of the annualized hospital expenditures paid on a managed hospital payment basis. Total	\$ <u></u>	796,534
8.	Required "TNE" - Greater of "A" "B" or "C"	\$	Required "TNE" - Greater of "A" "B" or "C"	\$	1,035,494

KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

POINT OF SERVICE TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

		1
1.	Net Equity	\$ 2,338,458
2.	Add: Subordinated Debt	\$
3.	Less: Receivables from officers, directors, and affiliates	\$
4.	Intangibles	\$
5.	Tangible Net Equity (TNE)	\$ 2,338,458
6.	Required Tangible Net Equity (From Line 10 or 13 below)	\$
7.	TNE Excess (Deficiency)	\$ 2,338,458
	ADJUSTED MINIMUM TANGIBLE NET EQUITY CALCUL (Complete Section I or II):	ATION
I.	Plan is required to have and maintain TNE as required by Rule	1300.76 (a)(1) or (2):
8.	Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$
9.	10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$
10.	Add lines 8 and 9	\$ 0
	Plan is required to have and maintain TNE as required by Rule $\overline{\text{RT A}}$	1300.76 (a)(3):
11.	Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 24)	\$
12.	10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$
13.	Add lines 11 and 12	\$ 0
III.	MINIMUM TNE REQUIREMENT TO DETERMINE MONT	THLY REPORTING
14.	Line 5 (above)	\$ 2,338,458
15.	Multiply Line 6 (above) by 130%	\$ 0
16.	Difference (Line 14 - Line 15) If Line 14 is less than Line 15, then monthly reporting is require	\$ 2,338,458 d

WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

			1 Full Service <u>Plans</u>		2 Specialized <u>Plans</u>
1.	Health care expenditures for period	\$		\$	
	Less:				
2.	Capitated or managed hospital payment basis expenditures				
3.	Health care expenditures for out-of-network services for point-of-service enrollees				
4.	Result		0		0
5.	Annualized				
6.	Reduce to maximum of \$150 million				
7.	Multiply by 8%	\$	0	\$	0
	Plus				
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$[\$[
9.	Less \$150 million				
10.	Multiply by 4%	\$	0	\$	0
	Plus				
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$		\$	
12.	Multiply by 4%	\$	0	\$	0
13.	Total	\$	0	\$	0